

DOD Utility Privatization Program

The United States Department of Defense (DOD) is encouraging governmental entities and private firms to compete for the opportunity to purchase existing utility systems at its military installations and to operate and maintain those systems for 50 years. The utility systems to be privatized are: natural gas distribution systems, electrical distribution systems, water distribution systems, wastewater collection & treatment systems and steam generation & distribution systems. These contracts require expertise in finance, engineering, real estate, tax, government and environmental contracts; for regulated utilities, navigating between traditional regulated utility rules and those that apply to government contracts add additional complexity. **Let Government Services Group help to navigate through those waters.**

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By conveying ownership of the system to another entity, utility privatization leverages the expertise and capital of the commercial sector and the installation's role transitions from being the system owner to a customer purchasing utility services.”

*Defense Logistics Agency (DLA)
Energy Utility Services Director
Jacob Moser*

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Government Services Group, Inc.
CORPORATE HEADQUARTERS:
1500 Mahan Drive, Suite 250
Tallahassee, Florida 32308
T 850-681-3717
F 850-224-7206

Contact Kevin Grace

Assistant Director of Municipal Services Division
Government Services Group, Inc.
280 Wekiva Springs Road,
Protegrity Plaza, Suite 2070
Longwood, Florida 32779
KGrace@govmserv.com
Office: 407-629-6900
Fax: 407-629-6963

Kevin Grace specializes in the Federal Utility Privatization process, including: Proposal Preparation and Pricing, R&R Modeling, Small Business Planning/Reporting, Annual R&R/ISDC Reports and Contract Oversight/Management

WeServeGovernments.com

We possess unique experience in the area of Utility Privatization.

Military Utility Privatization Services



*Holloman Air Force Base
Otero County, New Mexico*

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Government Services Group, Inc.

GSG can provide assistance in ALL UP phases!



GSG UP Services

Government Services Group, Inc. (GSG) is a Florida based consulting firm that offers local, state and federal government an array of services, including water & wastewater management to technical oversight. Having successfully facilitated the proposal preparation process of several governmental submissions, **GSG** holds unique expert knowledge in the area of [Utility Privatization \(UP\)](#).

MacDill AFB Acquisition

In 2011, **GSG** led the Florida Governmental Utility Authority (FGUA) team that acquired the water and wastewater systems of MacDill Air Force Base. The MacDill AFB contract covers a 50-year period and totals over \$246 million. The contract included an initial 5-year ISDC program containing 25 capital projects totaling close to \$10.5 million. At the Government's request, [an additional 15 capital projects have been added since its inception with cost of roughly \\$5 million.](#)

During the acquisition process, **GSG** served as System Manager. **GSG** has experience in every aspect of UP proposal preparation and also provides on-going contract administration and support services, such as small business plan implementation, management, and reporting, annual ISDC/SDC/R&R Plan preparation and submittal, contract modifications, finance/CAS issues, and capital project management and inspections.

GSG continues to serve as contract and compliance monitor between the FGUA and Defense Logistics Agency (DLA) for all financial, operational, environmental and safety components.

UP Proposal Preparation

GSG has also assisted in UP proposals for Tyndall AFB, Robins AFB, Holloman AFB, Fort Hood Army Base (Electric & Natural Gas) and Fort Riley Fort Riley Military Base (Electric & Natural Gas). **GSG** managed engineers, operations contractors and consultants, as well as developed pricing, R&R and ISDC plans. **GSG** has experience in every aspect of UP proposal preparation and has provided overall guidance regarding matters such as small business planning, cost accounting standards and transition plan preparation for utilities.

The Right Solution

GSG's experience in Federal utility privatization makes us the number one choice for public or private entities that are interested in pursuing ownership and management of these types of utility systems. Within the first year of MacDill AFB's new ownership, **GSG** enhanced the overall security, safety and monitoring of water and wastewater facilities. **GSG's** professional management team, expertise and proven track record continually demonstrate their ability to provide successful solutions.

GSG can readily operate, maintain and improve aging infrastructures in a cost-effective manner. The end result is enhanced performance, delivery of services and customer satisfaction.

GSG is registered as a qualified small business for the following NAICS categories:

541219

Other Accounting Services

541611

Administrative Management and General Management Consulting Services

541618

Other Management Consulting Services

237110

Water and Sewer Line and Related Structures Construction